## ORBIS SICAV JAPAN EQUITY FUND YEN & EURO CLASSES FACT SHEET AT 29 FEBRUARY 2012



The Fund remains fully invested in Japanese equities. It aims to earn higher returns than the Japanese stockmarket and has a benchmark of the TOPIX Index, including income measured in Japanese yen or hedged into euro. This Fund offers an investment in Japanese equities through the following classes:

Orbis SICAV Japan Equity (Yen)\* is fully exposed to the Japanese yen. Orbis SICAV Japan Equity (Euro) hedges its currency exposure into euro.

Minimum \$50,000 Load None

Dealing Weekly (Thursday)
Fee 0.5%-2.5% performance based

Independent Ratings Standard & Poor's AAA OBSR AA

#### **PORTFOLIO**

### Commentary

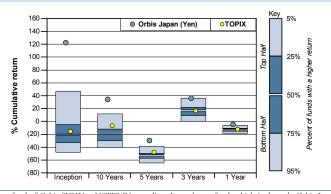
Elpida Memory filed for bankruptcy on February 27th, effectively wiping out nearly 2% of your Fund. While mistakes are inevitable in investing, we are humbled by this one because we define risk as the permanent loss of capital. Elpida is a computer memory manufacturer which faced refinancing risks at a weak part of the demand cycle and in the face of a strong yen. We knew this, but believed that Elpida's valuation – recently about half of tangible net asset value, mostly comprising its manufacturing facilities – more than compensated for the risk. We also believed that the company's bankers and the Japanese government had powerful incentives to keep Elpida from failing. We were wrong. One of the hazards of our high-conviction contrarian approach is that being wrong is highly visible and occasionally very costly. We work hard to minimize such occurrences, but cannot eliminate them. We remain confident that our approach will produce more than enough long-term winners to compensate for the inevitable detractors.

#### **Fund Information**

Sector Allocation	% of Fund	% of TOPIX
Consumer Non-Durables	30	20
Cyclicals	28	42
Information and Communications	23	6
Technology	1	15
Financials	18	14
Utilities	0	3
Total	100	100

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Top 10 Holdings	%		%
INPEX	9.2	Sundrug	5.0
Toyota Motor	7.3	Nippon Television Network	4.7
SBI Holdings	6.6	Yahoo Japan	4.7
NKSJ Holdings	5.8	OBIC	4.4
Rakuten	5.7	Japan Tobacco	4.3
		Total	57.7

### Ranking within Japan equity fund peer group



# Track Record

# Value of ¥1,000 invested at inception on 1 January 1998 (dividends reinvested



### Value of €10 invested at inception on 1 January 2003 (dividends reinvested)



### **Performance** in class currency (net of fees)

% Returns	Orbis	TOPIX	Avg Japan	Quartile	Orbis	TOPIX hedged
Annualised	Japan (Yen)	Index	Equity Fund <sup>†</sup>	Ranking	Japan (Euro)	into euro
Since Inception (1 Jan 1998)	5.7	(1.1)	(1.6)	1		
Since Inception (1 Jan 2003)					4.6	3.6
Latest 10 years	2.9	(0.4)	(2.1)	1		
Latest 5 years	(6.9)	(12.1)	(13.5)	1	(7.6)	(10.6)
Latest 3 years	10.5	5.5	6.3	1	9.7	6.2
Latest year	(5.4)	(10.0)	(11.6)	1	(5.0)	(9.1)
Calendar year 2011	(6.1)	(17.0)	(18.1)		(5.4)	(16.2)
Not annualised						
Year to date	8.7	14.8	14.3		8.5	14.9
Latest month	7.6	10.7			7.3	10.8
Risk Measures (Since inception, month end prices)						
Maximum drawdown	52%	56%	64%			
Annualised monthly volatility	18.9%	18.1%	20.2%			
Beta vs TOPIX	0.9	1.0	1.0			
Tracking error	10.7%	0.0%	7.4%			

This is a fund of Orbis SICAV, a UCITS IV compliant Luxembourg fund, which is the only Orbis Investment company admitted for public marketing in Luxembourg. Collective Investments Schemes (CIS) are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not a reliable indicator of future results. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited, a member of the Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a ¥1,000 and €10 investment, using NAV-NAV prices, with income distributions reinvested. Performance is quoted in yen and euro currency terms. A prospectus is available on request from Allan Gray Unit Trust Management Limited. Certain capitalised terms are defined in the Prospectus. Returns are net of fees, include income and assume reinvestment of dividends. While we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or completeness. \*Prior to 29 November 2002 this Fund was a British Virgin Islands investment company, Orbis Japan Equity (Yen) Fund Limited. \*The latest Morningstar data for 23 February 2012 has been extended to reflect the move in the TOPIX through 29 February 2012 for periods greater than one month. Returns for shorter periods are not shown as high price volatility and late fund reporting may cause them to be significantly restated. Ratings descriptions are available from www.fundsinsights.com and www.obsrglobalfundratings.com. TOPIX Total Return Index data source © 2012 Morningstar, Inc. All Ri

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#### Orbis Investment Management (B.V.I.) Limited

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